

What's up at **WAREHOUSE WINE** *FEBRUARY 2010* **& SPIRITS**

A NAPA TRIUMVIRATE

Cabernet Sauvignon from California is one of the most popular categories of wine here at Warehouse Wine & Spirits and Cabernets from Napa Valley take center stage. They were the first California wines to be considered "world class" and the American wine buying public has embraced them with gusto. Since the 1970s the prices of Napa Cabernets have risen to match their fame and popularity to the point that they are now beyond what many consumers are willing to pay. In difficult economic times the market can speak volumes and sometimes it's heard. Here are wines from three well-known and highly regarded Napa producers at prices unheard in recent years, until now.

05 Cabernet Sauvignon (Napa) Silverado Vineyards

The Miller family established Silverado Vineyards in 1981 on the Silverado Trail in Napa's Stag's Leap District. Their wines have consistently been well received by critics and consumers alike.

From the **Wine Advocate**,

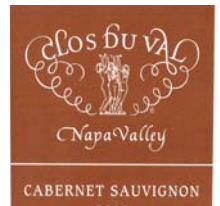
"The elegant 2005 Cabernet Sauvignon Napa (87% Cabernet Sauvignon and the rest Merlot, Petit Verdot, and Cabernet Franc) reveals notions of lead pencil shavings intermixed with black cherries, black currants, toast, and damp earth. It is a mid-weight, flavorful red with good acidity as well as a moderately long finish. It should keep for 7-10 years."

On Sale – \$29.99

Regularly – \$47.99

06 Cabernet Sauvignon (Napa) Clos du Val

In 1972 Bernard Portet purchased land in Napa Valley along the Silverado Trail near a promontory known as the "Stag's Leap" and established Clos du Val. Since then this French expatriate has been producing high quality and long-lived wines. His Bordeaux roots show in the blend where Cabernet Sauvignon (85%) is complemented by 6% Cabernet Franc, 5% Merlot and 4% Petite Verdot. Black currants and spice mark the aroma and flavor and a firm structure gives it elegance and focus. Napa Cabernet with a bit of French attitude.



ON SALE—\$29.99

Regularly—\$36.99

06 Cabernet Sauvignon (Mt. Veeder), Hess Collection

The Hess Collection winery is on Mt. Veeder in southern Napa Valley on the site of the old Christian Brothers winery. The historic old buildings have been renovated to house the extensive art collection of owner Donald Hess while a new modern winery has been built. This is their latest effort.

From the **Wine Advocate**,

"... the very good 2006 Cabernet Sauvignon Mt. Veeder ... reveals floral notes intermixed with notions of blue fruits and lead pencil shavings in an elegant, medium-bodied style. Drink it over the next 6-10 years."

From the **Wine Spectator**,

"Tight and structured, with firm, full-bodied currant, blackberry, anise and mineral flavors that are intense and concentrated, complex and balanced, ending with tannins that are austere but not excessive. Drink now through 2016."

On Sale – \$29.99

Regularly –\$47.99

Our Discount Policy

We offer a **10% discount** on **twelve** or more bottles of wine assorted and a **20% discount** on **twenty-four** or more bottles assorted. The exceptions are the "net priced" wines marked with yellow price stickers, which will count towards the quantity but cannot be discounted.

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CUPCAKE VINEYARDS

A New Character Enters

For twelve years Australian Adam Richardson has been the winemaker at Concannon Vineyards, one of California's oldest wineries. Recently he added winemaker and guiding light of Cupcake Vineyards to his list of challenges and responsibilities. This new project is focused on making popularly priced wines from California, Washington State, New Zealand and Argentina and by the evidence provided by the following wines, they have succeeded admirably.

2008 Riesling (Columbia Valley)

Here's a refreshing Riesling that has sweet floral rose petal aroma complemented by scent lime. The flavors follow in kind augmented by minerality and followed dry a finish. This is a food friendly Riesling that will match well with Asian food as well as poultry and

2008 Malbec (Mendoza)

Here is a clean, uncomplicated and thoroughly enjoyable Malbec from Argentina. It's packed with dark fruit flavors of blueberries and blackberries softened by modest oak aging. Both flavorful and smooth this is a fine entry into Argentine Malbec as well as an enjoyable beverage.



Winery Suggested Price—\$13.99
Our February Special—\$8.99



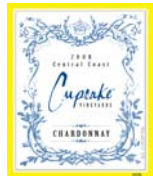
2009 Sauvignon Blanc (Marlborough)

New Zealand Sauvignon Blanc has enjoyed significant popularity in the last several years and interest is still growing. This wine has the appealing signature fresh flavors of grapefruit, lime, melon and tropical fruit flavors of New Zealand Sauvignon. Engaging and food friendly, this wine will grace many dinner tables in the near future.

2007 Cabernet Sauvignon (Central Coast)

Here is a substantial Cabernet with dark ruby color and flavors of black currants, plums and toasty oak. The dollops of Syrah and Petite Sirah give the wine added complexity, spice and length. A firm structure makes this wine a match for grilled meats and savory stews.

2008 Chardonnay (Central Coast)



Though clearly a value oriented winery where costs must be a concern, this wine was made using barrel fermentation and aging. This method integrates the fruit flavors more completely with those of the oak. True to its California roots this Chardonnay has ripe melon and citrus flavors, hints of butter and cream, and notes of vanilla and spice. All the pieces are kept in focus by underlying acidity giving it balance and a clean dry finish.

TWO TAKES ON CHARONNAY

In the world of Chardonnay, most of the consumers we see prefer California Chardonnay. There are, however, many other regions that produce wines from Chardonnay. For example, wines have been produced in the Maconnais region of southern Burgundy for well in excess of a thousand years. There is even a village their named "Chardonnay". Chardonnay is also grown in Australia, albeit for a much shorter period of time. Each area produces wines of character and value as these two demonstrate.

2008 Mâcon-Chardonnay, Domaine Talmard

Domaine Talmard is in the heart of the Maconnais region of southern Burgundy. This family run estate has 45 acres of vineyards devoted solely to densely planted Chardonnay vines. The wine is vinified and aged in stainless steel tanks, which helps preserve the fresh fruit flavors of citrus and green apples. Vibrant acidity and limestone minerality make this a classic, rewarding and very French wine.

\$12.99

2008 Chardonnay (Australia), Kilda

Australia's wine industry started in the early 19th century and has since grown to be one of the worlds leading wine exporters. This wine shows a few reasons why they have become so popular worldwide. The aroma and flavors of this wine have melon and tropical fruit notes with hints of vanilla. The texture is soft with a crisp dry finish making this a broadly appealing and very versatile wine. Add to that a very reasonable price and we have a winner.

ON SALE—\$9.99

FEBREWARY

February is always the winter month when the cold weather tends to wear on us a bit and it's nice to sit down with a quality brew to take the chill off. These beers tend to be darker and richer in flavor, many coming to us from the old world brewing nations. In recent years, many talented, domestic brewers have given the stout/porter styles serious attention and their popularity has fueled many more options. As I stare and ponder the choices on the beer shelves at the Warehouse I find myself drawn to one of these five options. Actually, I'll buy all of them as I find it too hard to choose. Here's the brew logic motivating my decision:

LOCAL SESSION STYLES

MAYFLOWER PORTER

A recent addition to our line-up, this is a classic version of an English porter as one would expect from the Mayflower Brewery. Peated malt gives this brew a slightly smoky character balanced by moderate hop accents, and an appealing dry finish this brew comes in at a comfortable 5.5% abv.



\$9.49/6pk.

Harpoon Chocolate Stout

This very tasty and easy to drink stout was such a hit in Harpoon's Winter Variety pack that the brewery released a small quantity of 6 packs to help us thru the cold season. A nice hoppy bitterness at 40 IBU's with strong mocha and dark chocolate flavors make this a winner . 6.3%abv.

\$8.99/6pk.

22oz BOMBERS FOR A WINTER NIGHTCAP

Pike xxxxx Stout



This smoky stout comes to us all the way from Seattle. Washington. The Pike's Brewpub has gained a strong following of this brew as it boasts the classic style of an export stout. Dry and very dark. 7% abv.

\$5.99/btl.

Southern Tier



I probably don't need to tout this well recognized Imperial stout but I want to make sure everyone knows about this 11% Belgian chocolate monster. A smooooth and creamy brew perfect as a dessert or fending off the coldest of nights.

\$8.99/btl.

Haverhill Snowbound



A local seasonal effort from the successful Haverhill Brewery. These guys have styled a rich English Old Ale from imported malt, hops and a special London yeast strain. It is aged for three months before its release and hit the shelves on Jan 13th. 8%abv.

\$5.99/btl.

I would like to take a moment and thank all of you, our brew field reps. You are doing excellent work keeping us informed thru passionate reviews and solid suggestions to help us keep up with the arrival of new brews and old favorites. I find myself constantly searching for new space; both in the store and my refrigerator as there are so many fine brews available. Thank you for your support and enthusiasm!-Kevin Stoddard

A PAIR FROM BEYOND THE MAINSTREAM

2007 Soave, Allegrini

Much of the popular perception of Soave comes from the bulk producers that make seas of light, dry, flavorless and cheap versions of the wine. Garganaga, the primary grape variety of the region, is at the center of the issue for it is a vigorous vine and if allowed will produce very large crop. Happily there is a cadre of estates and producers that recognize the potential of Garganaga and limit the yield of the vines by rigorous vineyard management. Allegrini, one the good guys, adds a small portion of Chardonnay for added body and flavor and the result delightful dry white wine. Here's to a versatile and enjoyable Italian wine.

\$12.99

2008 Valdiguié "Wildflower" (Monterey), J. Lohr

Valdiguié, known as Gros Auxerrois in France, has been used in California for decades to make Beaujolais inspired wines. This wine from J. Lohr continues that theme with Bing cherry and raspberry fruitiness in both the aroma and flavor. All is kept lively by refreshing acidity making this a light and luscious beverage that will charm a crowd.

\$9.99